

LANTech GROUP

***solutions that make a
difference***

Corporate Overview

About Us... LANTech

- LANTech Limited is a wholly owned East African company, Established since 1993.
- LANTech's core business is in Information & Communications Systems Integration and Design.
- We Provide world class services and business solutions using best of breed products
- At LANTech we provide end to end solutions that is;
 - Planning and Design
 - Supply and Delivery of ICT Equipment
 - Implementation and Commissioning
 - Project Management & Support

Our Mission

*To be the leading provider of Information Systems in East & Central Africa. **We will achieve this by meeting our customer's business requirement through continuous innovation, best of breed products and world class services thus adding value and contributing to their success.***

*We are committed to the pursuit of excellence, superior performance, empowerment and development of **our people** with sustained profitability.*

We will uphold integrity and business ethics as the cornerstone of our relationship with our customers, suppliers, stakeholders and the community.

LANTECH AFRICA - SOLUTIONS MATRIX

Services:

Managed Services – Service/Help Desk,
Quality Assurance & Testing, IT monitoring
Engineering Support
Vendor Management

Messaging and Collaboration:

Video Conferencing, Unified Communication, I.P.
Telephony and Mobility Solutions

Applications:

EDMS, CRM, I-Procurement ERP, Business Intelligence
(BI), Software Licensing, Bespoke Solutions

Infrastructure:

Server: Hardware Supply, Virtualization, Consolidation, Back
up and Recovery, and Archiving

Data Centre Infrastructure, LANS, WANS & Associated Peripherals

Enterprise Security

- **Physical Security** –
CCTV & Alarms,
Access control
- **Network Security** –
Firewalls, Device
Security, Data
encryption
- **Information Security**
– Database and web
application security,
SIEM, people audit



Independent
SI's



LANTech (Africa) Limited Partners

Structured Cabling



Physical Security – Perimeter, CCTV & Access Control



MPOS Solutions



Datacenters Build out



Servers

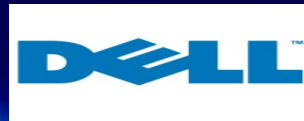


Virtualization



LANTech (Africa) Limited Partners

Storage, Backup & Recovery, and Archiving



Video conferencing, Unified Communication & IP Telephony



Network Security



Information Security



LANTech (Africa) Limited Partners

Enterprise Document Management System



Citizen/Customer Relationship Manager



Enterprise Resource Planning



Analytics & Business Intelligence (Big Data)



E-Procurement

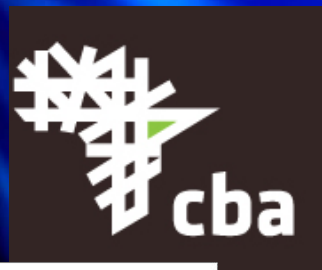


Virtual Desktops

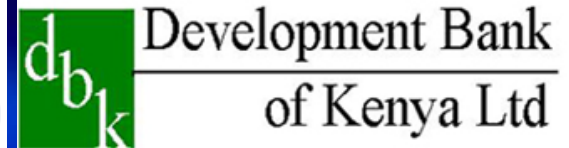


LANTech's Clients: Banking, Financial Services & Insurance

Central Bank of Kenya



LANTech's Clients: Banking, Financial Services & Insurance



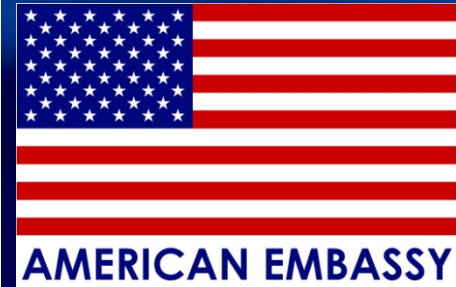
LANTech's Clients: Professional Services



McCANN-ERICKSON



LANTech's Clients: Non-Governmental Organizations (NGOs)



LANTech's Clients: Manufacturing & Oil Industry



LANTech's Clients: Public Sector



NSSF

We Secure Your Future ::

**KENYA
WILDLIFE
SERVICE**



World Class Parks!



**KENYA REVENUE
AUTHORITY**



**Ministry of Finance
Planning and Economic Development**



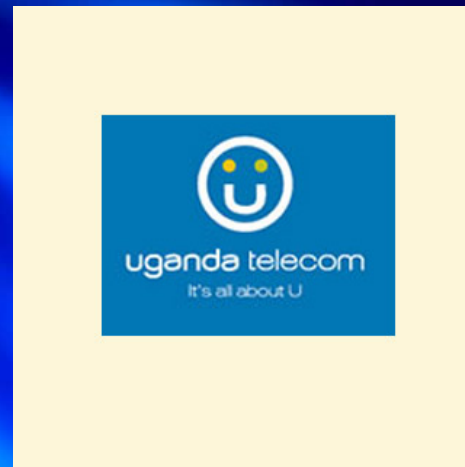
ILRI
INTERNATIONAL
LIVESTOCK RESEARCH
INSTITUTE



LANTech's Clients: Public Sector



LANTech's Clients: Service Providers



LANTech's Clients: Education



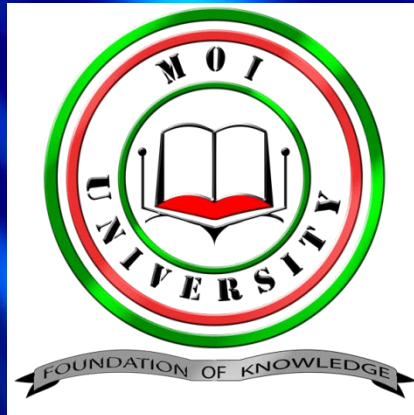
University of Nairobi



MAKERERE
UNIVERSITY



Strathmore
UNIVERSITY



LANTech's Clients: Media

New Vision
UGANDA'S LEADING DAILY



BBC
NEWS



LANTech's Clients: Others

OXFORD
UNIVERSITY PRESS

 **Kenya Airways**
The Pride of Africa



English Press


SERENA HOTELS
HOTELS • RESORTS • SAFARI LODGES • CAMPS


Hilton

UCHUMI
Great value always

Home
Grown


DHL

pollman's
tours and safaris ltd

Kodak

The LANTech logo, featuring a stylized 'L' and 'T' in a blue and red color scheme, followed by the text 'LANTech' in a blue box.

LANTech's Awards



LANTech's Awards



Some of LANTech's Customer Testimonials



UNITED STATES INTERNATIONAL UNIVERSITY

27th February, 2014

Dear Sir/Madam,

RE: LETTER OF RECOMMENDATION – LANTECH SUPPORT SERVICES AND PROJECTS

LANTech Limited has been providing network support services for USIU since 2011. The contract covers preventive maintenance, remediation and incident resolution for our entire network, which includes CISCO switches, firewalls, wireless controllers, and wireless access points including the cabling infrastructure.

These services have been first class and the team assigned to USIU has not only resolved issues but made strategic recommendations that have been implemented over the last three (3) years to the advantage of our students, faculty and staff.

The team, across all levels of the organization, has expended time and energy in learning how systems work at USIU. This investment in our organization proved instrumental in 2013 when we contracted LANTech to provide on-site support for a period of four (4) months when we did not have a head of department for the infrastructure team.

Recently, LANTech has been the preferred partner for USIU in implementing major



Some of LANTech's Customer Testimonials

Whether in networking or software, several things stand out with the LANTech team: They are technically savvy, willing to re-design solutions over and over again to suit the customer, clearly aware of business imperatives that drive the solutions we request and extremely hardworking. The Microsoft and Networking teams have been at USIU until midnight on several occasions determined to have systems up and running by the time users get in the following morning.

We are happy to recommend LANTech to you as a technology partner and are available for further details should you need them.

Regina Mutoko

ICT DIRECTOR - USIU



Some of LANTech's Customer Testimonials



Kenya Revenue Authority

18th February 2010

To Whom It May Concern

Re: LANTech 2009/10/2009

LANTech (Africa) Limited (LANTech) was contracted by Kenya Revenue Authority (KRA) for the Supply, Delivery, Installation and Commissioning of a Wide Area Network (WAN) and ICT Resource Management Solution in 2009.

LANTech was involved in the successful implementation of the WAN and security deployment in the KRA core network and the solution meets the requirements of KRA for a highly available integrated and secure network. They offered a comprehensive solution for a systems integration understanding in the Authority. This entailed designing and installing a TCP/IP based, LAN and WAN connectivity at the KRA Headquarters, Times Tower. They also upgraded the KRA Times Tower LAN using Virtual LANs (VLANs).

LANTech Africa was also involved in the Design, Architecting and implementation of the KRA WAN for Phase 1 of the online tax system. The project entailed Storage Area Networking (SAN Tech), Security Implementation (Class PB and ACS), Network Management and Reporting (CloudWorks and InfrastructureCloud).

I would therefore recommend LANTech with no hesitation for works of similar nature.

Yours faithfully,

E.K. SAINA
Senior Deputy Commissioner,
Information & Communication Technology

Times Tower Building
Haile Selassie Avenue • P.O. Box 48240 • Nairobi • Kenya
Tel: 310900 • Fax: 316872

Kenya Education Network

Jomo Kenyatta Memorial Library
University of Nairobi
P.O. Box 30244 NAIROBI.

Tel: +254 (20) 316282 Ext: 28209
+254 (20) 2089228-7
0728787085 / 0738803218

Email: info@kenet.or.ke
Url: <http://www.kenet.or.ke>

19th January 2010

To Whom It May Concern

Re: KENET/2009/10/2009

LANTech (Africa) Limited was contracted by Kenya ICT Board for the Procurement of Local Capacity and Bandwidth for universities and other related institutions in November 17th 2009.

The project had been awarded to a joint venture led by Kenya Data Network (KDN) and LANTech (A) Limited was responsible for the installation and commissioning of the KENET national virtual network valued at \$ 1.7 Million.

This installation involved the Supply, Installation and commissioning of a Wide Area Network consisting of 63 KENET member institutions across the country as well as installation of seven Local Area Networks.

LANTech (A) Limited supplied the Wide Area Solution that has enabled KENET to share Data over the Wide Area Network via a blend of leased Digital Fiber lines, IPsec VPNs and Wireless Links. The solution included the implementation of a secured IP/MPLS network core using (Class 1000 and Class 4000 R400) with dynamic routing and failover at both the KENET Core and Provider/Customer Edge. The solution also included the installation of access routers (Class 2011) at 63 educational institutions across Kenya.

The solution involved building of infrastructure (structured cabling and power) to host the points of presence (POPs) in seven (7) locations of the country. The LAN installed was based on Structured Cabling system at the 6 sites across the country as well as the installation of a 100Mbps SFP LFP at each of the sites.

The total cost of the whole project was valued at approximately USD \$ 2,200,000 dollars.

Some of LANTech's Customer Testimonials

INTERIM INDEPENDENT ELECTORAL COMMISSION



To whom it may concern

17th February 2011

Re: Letter of Recommendation

LANTech (Africa) Limited was contracted by Interim Independent Electoral Commission (IIEC) for the Supply, Delivery, Installation and Configuration of Server Infrastructure.

The project was carried out to our exact requirements and satisfaction. We are pleased with the services in the deployment of the data center and server infrastructure. We have no hesitation in recommending M/S LANTech (A) Limited.

Limited to other potential customers requiring similar services. Feel free to contact me for any clarifications.

Kind regards,

Michael Ouma
Manager Systems Analysis



Communications
Commission
of Kenya

December 13, 2007

The Managing Director
KWS
P.O Box 40241
Nairobi.
00100

Dear Sir/Madam,

RE: LETTER OF INTRODUCTION

The above captioned matter refers.

The Commission is positive about the ability of the company delivering the services or the project works.

We hope you will find the above to be in order please.

Yours faithfully,
COMMUNICATIONS COMMISSION OF KENYA

Philip Kiplagat
For: DIRECTOR-GENERAL

LANTech Beyond Borders Testimonial

FINANCIAL TIMES THURSDAY AUGUST 12 1999 ★★

INTERNATIONAL

Kenyan start-up succeeds in African computer niche

A local networking company has overcome funding obstacles to compete in a western dominated sector, writes **Mark Turner**

In 1993 David Gatama and Aquinas Wasike scraped together Ks50,000 (£416 at today's rate) and began selling computer networking equipment to Kenyan companies.

Six years later the busi-

ness had grown to meet with first-world standards – not revolutionary, perhaps, but a strategy he says his competitors failed to employ.

“We wanted to start a company to really address the networking issue – which the market was not



Why LANTech

- Diversity of expertise in different areas ranging from infrastructure, systems and applications.
- A Strong Financial base and Track Records
- Best of breed solutions and strong vendor relations
- Local Skills Complement
- Mature Project Approach and Methodology
- Elaborate Support and Maintenance Infrastructure
- Training

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www.lantech.co.ke